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kea
New Zealand's Global Network

WANT TO CONNECT WITH KIWIS OFFSHORE?

There's one network which enables
Kiwi expats and businesses to find
international opportunities.

Kea's global community has now surpassed 300,000, creating more opportunities than ever to leverage New Zealand's international network – opportunities for invaluable connections which can help the individual or the organisation, strengthening New Zealand's international connectivity.

Whether these connections are made at Kea's inspirational events held around the globe, through



Alan Henderson,
Director at Erskine + Owen

which received strong interest at a time when the world was firmly in the grips of a recession. It was there New York-based Kiwi film executive Chris Matson connected with Erskine + Owen.

For Chris, this new connection meant finally being able to take action on building a property portfolio that had previously been in the too hard basket. It had been a pipe dream for some time, but Erskine + Owen were able to help Chris and eventually ended up buying a property on his behalf.

Chris now has a multi property portfolio that has experienced significant capital gains well in excess of the Auckland average. Erskine + Owen continues to manage and build his portfolio on his behalf. "If it hadn't been for Kea I would never have met Erskine + Owen, and I would not be where I am with my portfolio" Chris says. "Buying property back in New Zealand has strengthened my connection with my home country."

Erskine + Owen director Alan Henderson says "Kea helped open the door to a global market. New York was the first city we went to offshore. We have since worked with Kea in London, Toronto, Vancouver, Melbourne, Singapore and more. Kea took a risk on us because we weren't an exciting export technology product. But their support has paid dividends for New Zealand – we are now working with a lot of successful Kiwis off shore, and property seems to be a vehicle that re-engages them with their birth place, and once these types of people are engaged it typically leads to other types of investment."

the conversations across Kea's digital platforms or via the World Class New Zealand connection service, this powerful network has opened doors for expats and internationally-minded Kiwis.

One example is when Kea hosted New Zealand property buyers agents Erskine + Owen director Alan Henderson in New York. Alan spoke at an event which discussed the state of the New Zealand property market – a subject

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