

## Agents more popular

## Saturday, 14, May, 2011 8:11PM

A buyer's agent says New Zealanders are increasingly seeking an edge in the turbulent property market.

The agents help by providing research data on potential properties, liasing with lawyers and mortgage brokers, and seeing the process through to negotiation and eventual purchase.

One company, Erskine + Owen, says nervous consumers are increasingly turning to such organisations to get the best deal possible.

Director Lisa Phillips says her clients are wanting certainty in their investment decisions and are willing to pay for expertise on current and future market trends.

She says at least 50 percent of her clients are ex-pat New Zealanders asking for assistance with purchasing a property, after being out of the loop overseas.

## Back to News Headlines

Email to a friend



▲ advertisement

News HeadlinesmoreCrime: Man ditches gown as he<br/>gives police the slipChristchurch: Victim's hands<br/>pinned as calls unansweredCrime: Ceiling drama over at<br/>Auckland HospitalCrime: Operation Unite lands<br/>hundreds of arrestsPolitical: Govt watching Fiji vs<br/>Tonga disputeInternational: Bainimarama<br/>nobody's puppet, says KhanEducation: Study hubs set up for

Christchurch students National: Bain to speak at injustice conference International: 'Planking' warnings as man falls to death Political: Greens unveil 'alternative' budget

## News Archives

News
Business
Sport

