

Property agents in demand in turbulent market

Published: 3:44PM Saturday May 14, 2011 Source: Newstalk ZB



Houses in Auckland - Source: ONE News

A buyer's agent says New Zealanders are increasingly seeking an edge in the turbulent property market.

The agents help by providing research data on potential properties, liaising with lawyers and mortgage brokers through to negotiation and eventual purchase.

One company Erskine Owen said nervous consumers are increasingly turning to such organisations to get the best deal possible.

Director Lisa Phillips said her clients are wanting certainty in their investment decisions and are willing to pay for expertise on current and future market trends.

She said at least 50% of her clients are ex-pat New Zealanders asking for assistance with purchasing a property, after being out of the loop overseas.

Copyright © 2011, Television New Zealand Limited. Breaking and Daily News, Sport & Weather | TV ONE, TV2 | Ondemand